

## **Lancashire & Cheshire Association Newsletter**

March 2015 Issue 8

### **Our sponsors**







G R E E N H A L G H K E R R





Rundles



This years Presidential Charity - <a href="https://nwaa.net/">https://nwaa.net/</a>



If you have an event which you wish to publicise in future editions please contact michaelbfisher@btinternet.com

# Lancashire & Cheshire Annual Dinner Dance Saturday 21st March 2015

The Annual Dinner Dance is again being held at the excellent Haydock Thistle Hotel. Our flagship Black Tie event mixes great food and great company to make this a must attend evening. Further information including booking details can be found on the Association Website - irrvassociations.org.uk/index.asp?Ald=3

The association would like to wish a very happy retirement to Alan Raven, Revenues & Benefits Manager at South Lakeland DC. After 44 year's service he's looking forward to having more time to indulge his passions of Horse Racing & Gardening



Change of Venue—This year 's Annual General Meeting will now be held at South Ribble BC on Friday 17th April

Your Association Events		
Event	Date	Venue
Insolvency Seminar	Wednesday 18th March 2015	Shaw Hill
Dinner Dance	Saturday 21st March 2015	Haydock Thistle Hotel
Presidents Golf Day	Thursday 16th April 2015	Penwortham Golf Club
L & C Association AGM	Friday 17th April 2015	South Ribble BC















The Association and Executive Committee wish to thank our sponsors for their continuing support during 2015/16

## Further information can be found on our Association's website: http://www.irrvassociations.org.uk or www.irrv.org

Insolvency - Past Present and Future - Half Day Seminar

#### Shaw Hill Golf and Country (lub - Wednesday 18th March 2015

This event will focus on Insolvency and is to be delivered by Horsfields Financial Consultants and Insolvency Practitioners. John Lee & Hemal Mistry will take you through the various changes and amendments to the Insolvency legislation which have taken place in recent years, what the reasons were and the Government's objectives in implementing new provisions to the law.

The event will cover such areas as the roles of the Insolvency Service, provide an update on recent case law and cover the changes to Insolvency Law.

If you have any difficult cases you would like to discuss then please bring them with you on the day.

#### Lancashire & Cheshire IRRV President's Golf Day

This will be held on the 16th April at Penwortham Golf Club, there is now limited availability. The event is open to all IRRV Members who hold a valid handicap certificate. Further details can be obtained from duncan.baxter@destin.co.uk

# **Rundles** - Sponsors Update

Rundles Enforcement Agents have a long and proud history of supporting the IRRV and in particular the Lancashire & Cheshire Association.

Like the IRRV who supports its members through times of change and professional development, Rundles also supports its clients continuously through excellent collections as standard and providing a no fuss approach and personal touch.

The last 12 months have seen unprecedented change with the implementation of The Taking Control of Goods regulations. Despite a very short lead in time and some uncertainty relating to transitional cases and the treatment of VAT; Rundles provided regular updates on the implementation and helped our clients and partners to understand what the regulations meant in practice, and how procedures would look on the ground. This included briefings and workshops throughout the country to Local Authority clients and a number of CAB and other Debt Advice Sector organisations. Feedback from these sessions was extremely positive.

Our Enforcement Agents and office staff completed Vulnerability Training provided by the Money Advice Trust. We significantly expanded our Welfare Team and entire Customer Contact Staff to deal with increased call and correspondence volumes generated through the Compliance Stage process.

Nearly a year on, our business has almost completely transformed:

- Our transactions with debtors pre Enforcement have increased by over 40%
- We achieve 35% payment at Compliance Stage on average
- We achieve average arrangement ratio of 50% at Compliance Stage
- We collect more monies for our clients, whilst simultaneously reducing received complaints by over 25% since April 2014

Our investment in technology enables us to customise our service to every client designed around their specification. But technology is nothing without people; our handpicked teams ensure each client, and every debtor is supported by highly trained service professionals. Just like the IRRV is committed to supporting its members, we are committed to delivering excellent collections and support services to our clients.

Contact Mike Harkins, Business Development Manager on Tel 07816 656964 or email mharkins@rundles.org.uk



If you want any items included in future newsletters please contact michaelbfisher@btinternet.com