

Duncan Baxter IRRV (Hons)

Director

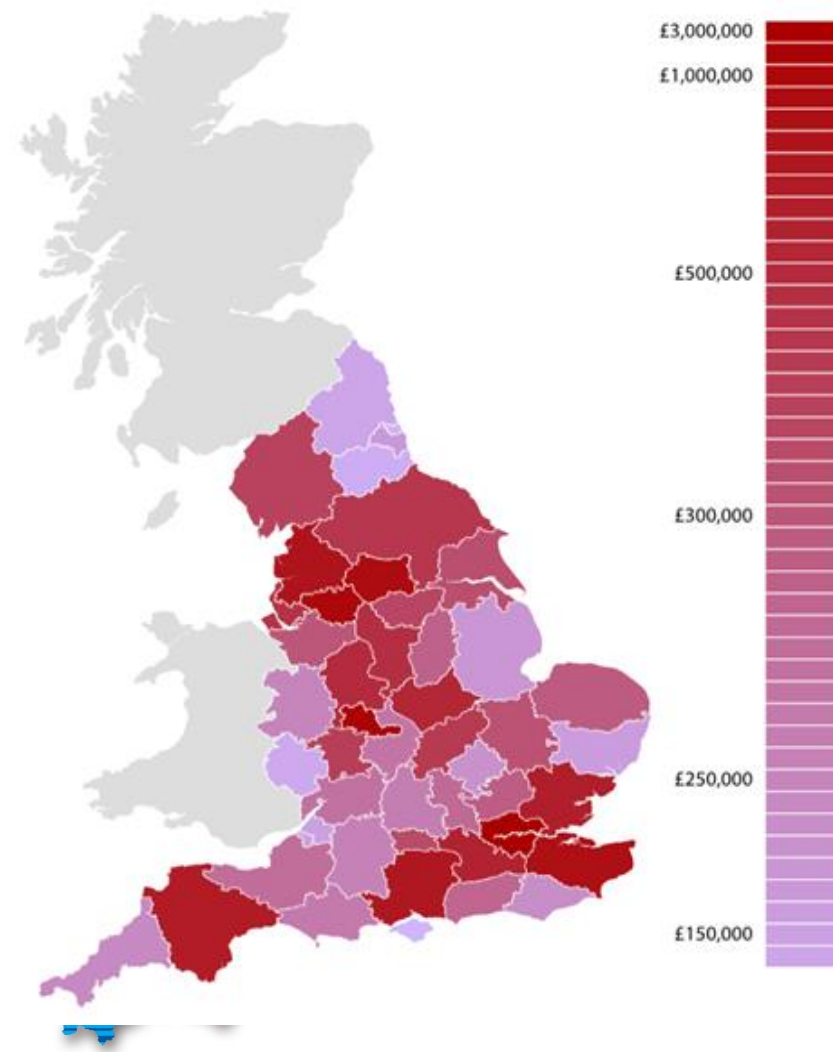


Small Business Rate Relief

- National scheme
- Based on national facts
- Administered locally
- Application or direct award?
- Methods and frequency of review
- Ongoing monitoring



- 99% of Local Authority Data
- Only national register of ratepayers
- Constantly updated with new datasets
- Alerts issues when new cases are identified
- Validate SBRR applications before granting relief





South Ribble Council
RV £14,000



West Lancashire Borough Council
RV £10,500





HOBBS PHARMACY GROUP IS OWNED AND OPERATED BY:

Butt and Hobbs Limited

Taylor House,
55-57 Bradford Road,
Dewsbury, West Yorkshire.
WF13 2EG



Authority	Granting SBRR?
Chiltern	No
Croydon	Yes
Hounslow	No
Kirklees	Yes
Medway	Yes
Oldham	No
Sevenoaks	Yes
Southwark	No
Tonbridge	No



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The Green Group
Warwick Road
Maltby
Rotherham
S66 8EW

The Green Group Limited

Trafford Park Depot

Manchester, M32 0ZG

☎ +44 (0) 1709 533828

☎ +44 (0) 114 324 0153

✉ sales@thegreen-group.com

Nicolas Arnold HOYES

Filter appointments

☐ Current appointments

Total number of appointments 7

Date of birth
December 1967

[GREEN GRP WAREHOUSING LTD \(09064527\)](#)

Company status
Active

Correspondence address
The Green Group, Warwick Road, Maltby, Rotherham, South Yorkshire, United Kingdom, S66 8EW

[GREEN GRP LOGISTICS LIMITED \(06717076\)](#)

Company status
Active

Correspondence address
8 Glenview, Mexborough, South Yorkshire, S64 0AS

Role **ACTIVE**
Director

Appointed on
1 June 2009

Nationality
British

Country of residence
United Kingdom

Occupation
Company Director

Authority Name	Ratepayer	Property Reference	Rateable Value
⊞ Rotherham	Green Grp Logistics Ltd	20084500131111N	£4,300
⊞ Trafford	Green Grp Logistics Ltd	15140950	£585,000

Authority Name	Ratepayer	Property Reference	Rateable Value
⊞ Rotherham	Green Grp Warehousing Ltd	20084500030000N	£9,900
⊞ Trafford	Green Grp Warehousing Ltd	38610325	£290,000



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Associated Accounts for Digital Media Direct Ltd

Authority Name	Ratepayer	Property Reference	Rateable Value	SBR Relief
⊞ Blackpool	Digital Media Direct Ltd	45000137001B1B	£2,550	Yes
⊞ Blackpool	Digital Media Direct Ltd	45000137201B07	£11,000	No
⊞ Brighton	Digital Media Direct Limited	61102	£1,200	No
⊞ Chelmsford	Digital Media Direct Limited	2220260800801	£16,750	No
⊞ Eastbourne	Digital Media Direct	NN11460000200001	£850	No
⊞ Eastbourne	Digital Media Direct	NN11460005100001	£1,600	No
⊞ Eastbourne	Digital Media Direct	NN11460005600001	£850	No
⊞ Eastbourne	Digital Media Direct	NN11460006000001	£1,600	No
⊞ Hull	Digital Media Direct Ltd	10140103010010	£800	No
⊞ Hull	Digital Media Direct Ltd	10140103010011	£800	No
⊞ Oxford	Digital Media Direct Limited	11481009999	£2,550	No
⊞ Stockport	Digital Media Direct Ltd	8358002839	£500	No
⊞ Stockport	Digital Media Direct Ltd	8358002989	£4,400	No
Combined Rateable Value for all Hereditaments			£45,450	



Associated Accounts for Pirate Studios Ltd

Authority Name	Ratepayer	Property Reference	Rateable Value	SBR Relief	
⊞ Liverpool	Pirate Studios Limited	3165751	£5,500	Yes	
⊞ Birmingham	Pirate Studios Limited	5325871	£28,250		⚡
⊞ Birmingham	Pirate Studios Limited	5325882	£11,750		⚡
⊞ Bradford	Pirate Studios Limited	018237	£36,000	No	⚡
⊞ Brent	Pirate Studios Ltd	000402780001R8	£62,000	No	⚡
⊞ Brighton	Pirate Studios Limited	170052700010	£21,000	No	⚡

Authority Name	Ratepayer	Property Reference	Rateable Value	SBR Relief
⊞ Nottingham	Pirate Studios Ltd	N00004144400004	£19,000	No
⊞ Plymouth	Pirate Studios Limited	130202192647115	£22,250	No
⊞ Salford	Pirate Studios Limited	1191700005001	£25,500	No
⊞ Salford	Pirate Studios Limited	1191712345266	£970	No
⊞ Sheffield	Pirate Studios Limited	N00000124451207	£18,000	No
⊞ South Gloucester	Pirate Studios Ltd	330610230N	£115,000	No
⊞ Tower Hamlets	Pirate Studios Ltd	67090021	£342,500	No
⊞ Wokingham	Pirate Studios Ltd	NN00475000007171	£26,250	
Combined Rateable Value for all Hereditaments			£1,582,195	

Associated Accounts for Igl Management Ltd

Authority Name	Ratepayer	Property Reference	Rateable Value	SBR Relief	
☐ Salford	Igl Management Ltd	1191700015005	£4,250	Yes	
Unit B 15 Sovereign Enterprise Park, King William Street, Salford, M50 3UP					
			Liable From:	1 Aug 2013	

☐ Kettering	Igl Management Limited	104305510004	£29,750	No	↗
COMPRESSOR ENGINEERING CO LTD					
CUNLIFFE DRIVE			Liable From:	6 Jan 2022	
KETTERING					
Workshop And Premises					

Combined Rateable Value for all Hereditaments

£34,000

Associated Accounts for Situation Publishing Ltd

Authority Name	Ratepayer	Property Reference	Rateable Value	SBR Relief	
☐ Sefton	Situation Publishing Limited	N00510100014011	£8,100	Yes	
☐ Camden	Situation Publishing Ltd	1032001216029	£154,000	No	↗
☐ Islington	Situation Publishing Ltd	N00000255180220	£38,250	No	↗
Combined Rateable Value for all Hereditaments			£200,350		

Associated Accounts for Aha Distribution Ltd

Authority Name	Ratepayer	Property Reference	Rateable Value	SBR Relief	
<input type="checkbox"/> South Lakeland	Aha Distribution Ltd	142215121010	£10,750	Yes	
UNIT 10					
MEALBANK ENTERPRISE PARK			Liable From:	9 Feb 2015	
MINTSFEEET ROAD NORTH					
Warehouse And Premises					
<input type="checkbox"/> Newcastle upon Tyne	Aha Distribution Ne Ltd	N171141	£8,500	Yes	↗
Westway Industrial Park, Unit 4c, Ponteland Road, Throckley, Newcastle Upon Tyne, NE15 9EW					

Combined Rateable Value for all Hereditaments

£19,250

Associated Accounts for Quicks Service Ctr Ltd

Authority Name	Ratepayer	Property Reference	Rateable Value	SBR Relief	
<input type="checkbox"/> Wirral	Quicks Service Centre Ltd	0006387F000401	£12,000	Yes	
			Liable From:	1 Apr 2017	
Vehicle Repair Workshop And Premises					
<input type="checkbox"/> Cheshire West	Quicks Service Centre Ltd	640138640001	£11,500	Yes	↗
UNIT 10					
ROTHER DRIVE					
ELLESMERE PORT					

Combined Rateable Value for all Hereditaments

£23,500



Ratepayer ↕	Property Reference ↕	RV ↕	SBRR Relief	Current Company Name ↕	Company Number ↕
Hoylake Cottage Hospital	72680000809	£7,100	No	Hoylake Cottage	01844549
Hoylake Cottage Hospital	72070005402	£65,000	No	Hoylake Cottage	01844549
J J S Flooring Ltd	19180024408	£4,650	Yes	Jjs Hygienic Wall Systems Ltd	04110709
Jil Limited	000826200124A7	£6,900	No	Access Flooring Solutions 21 Ltd	04036103
Jim Alice Limited	66290000505	£12,750	Yes	Jimalice Limited	07105303
Jm Recruitment, Education &	000400900040R2	£8,500	No	Jm Excellence In Training Ltd	07841142
Jss61 Ltd	000422100402A0	£22,250	No	Tahir1 Ltd	08748174
			0	Lvw Group Limited	00456630
			0	Liberty Bell Coffee Limited	11539621
			0	Cox Automotive Uk Limited	03183918

TAHIR1 LTD

Company number **08748174**

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Overview

[Filing history](#)

[People](#)

[More](#)

Registered office address

**Islam & Co Chartered Accountants, 85-87 Vauxhall Road,
Liverpool, L3 6BN**

Company status

Dissolved

Dissolved on

28 March 2023

Company type

Private limited Company

Incorporated on

25 October 2013

Previous company names

Name

Period

JSS61 LTD

25 Oct 2013 - 09 Jul 2015



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Ratepayer	Company Number	Address	Postcode	Property Reference
4T Vocational Training Services	08650599	Unit 8 Cocker Street Industrial Estate	FY1 2EP	10001227512004
Alberts Ale Limited	09957190	117 Albert Road	Blackpool FY1 4PW	1200006111701A
Baxter Life Training Ltd	10411479	Office 20 At		
Baxter Life Training Ltd	10411479	Offices 16-18 At		
Boots The Chemists Limited	06344089	335-337 Whitegate Drive		
Boots The Chemists Ltd	06344089	28-38 Bank Hey Street		
Ee (Group) Ltd	02439104	Unit 7 Hounds Hill Centre		
Fit Dogs Club Ltd	08229932	Unit D Ashleigh Mews		

ALBERT'S ALE LIMITED

Company number **09957190**

[Follow this company](#)

[File for this company](#)

Overview

[Filing history](#)

[People](#)

[More](#)

Registered office address

The Albert Hotel, 117 Albert Road, Blackpool, Lancashire, England, FY1 4PW

Company status

Active

Company type

Private limited Company

Incorporated on

18 January 2016

Accounts

Next accounts made up to **31 December 2022**
due by **30 September 2023**

Last accounts made up to **31 December 2021**

Confirmation statement

Next statement date **19 December 2023**
due by **2 January 2024**

Last statement dated **19 December 2022**

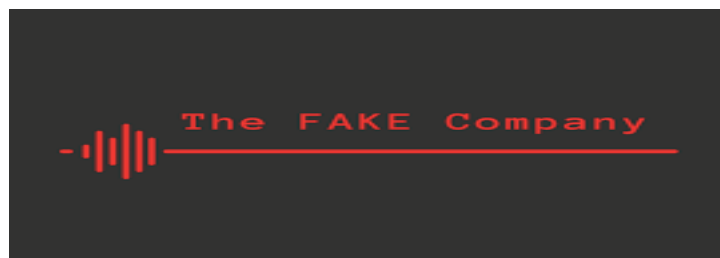
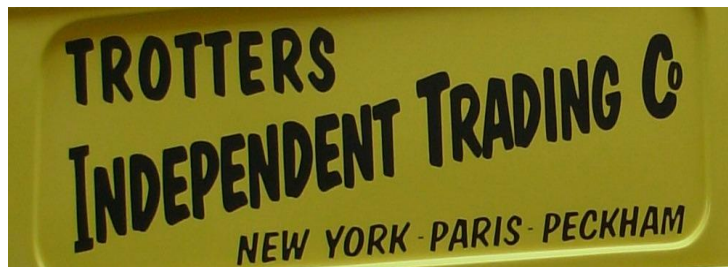
Nature of business (SIC)

99999 - Dormant Company



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Ratepayers with a trading status of Unknown

Ratepayer 	Property Reference 	Address 	Company No 	RV 
Acurate Weight Company Ltd	N00201930005006	5, Bridle Way, Bootle, Merseyside, L30 4Ua	Unknown	£18,500
Aggregate Industries Plc	N00204290004031	Aggregate Industries, Leckwith Road, Bootle, Liverpool, L30 6Uf	Unknown	£66,000

Peter John Hair Studio	1636930214005	214A, Folly Lane, Swinton, Manchester, M27 0Dd	Unknown	£5,000	
Peters Traditional Barbers	1743670728004	728, Bolton Road, Pendleburyswinton, Manchester, M27 6Ew	Unknown	£3,050	
Pictor Framing Studio	2278720029006	29, Chaddock Lane, Worsley, Manchester, M28 1De	Unknown	£7,200	
Po Motorcycles	0010481010200B	102/104, Liverpool Road, Eccles, Manchester, M30 0Wz	Unknown	£8,400	
Prago, Kays Food Bar	323750358514	358A, Worsley Road, Eccles, Manchester, M30 8Ja	Unknown	£4,750	
Quantum Taxis Gm	104570045024	Office 3 1St Flr Unit 1, Protector Lamp Business Park, Lansdowne Road, Eccles, Manchester, M30 9Ph	Unknown	£1,200	





nexus

by destin solutions ltd



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Council Tax

Assessed

Hereditaments	20,500,000
Gross Yield	£30,750,000,000

1% inaccuracy

Hereditaments	207,000
Yield	£310,000,000

0.1% inaccuracy

Hereditaments	20,500
Yield	£31,000,000

NNDR

Assessed

Hereditaments	1,976,000
Net Yield	£27,116,000,000

1% inaccuracy

Hereditaments	19,960
Yield	£273,900,000

Using average of £13,722

0.1% inaccuracy

Hereditaments	1,980
Yield	£27,170,000

Using average of £13,722

- A 7 bedroom property on a private road built in 2008
- Added to the list as a Band H
- Effective date 2020

39, GREENHILL ROAD, OTFORD, SEVENOAKS, KENT TN14 5RR

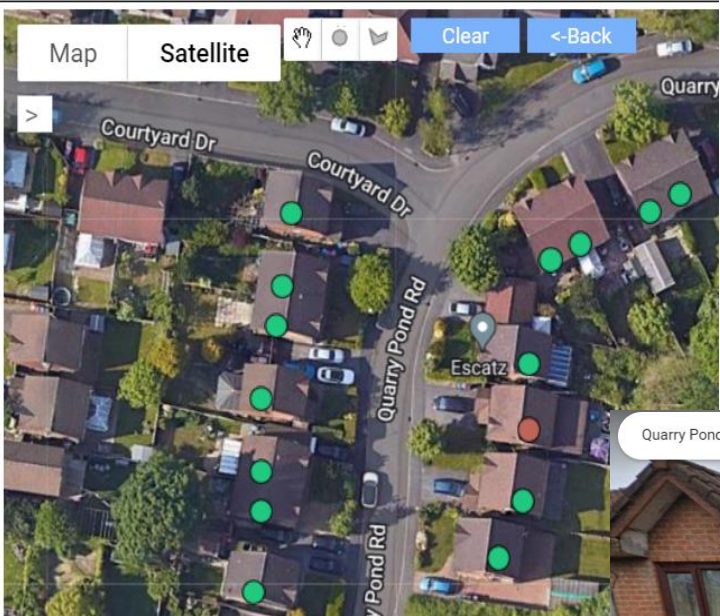
Local authority reference number	Council Tax band	Improvement indicator	With effect from
9023398039009	H		01/04/2020



Address	Notes
SHELL, COVE ROAD	
STARBUCKS, COVE ROAD	No Match
TRAVELODGE, COVE ROAD	
TREE HOUSE, COVE ROAD	



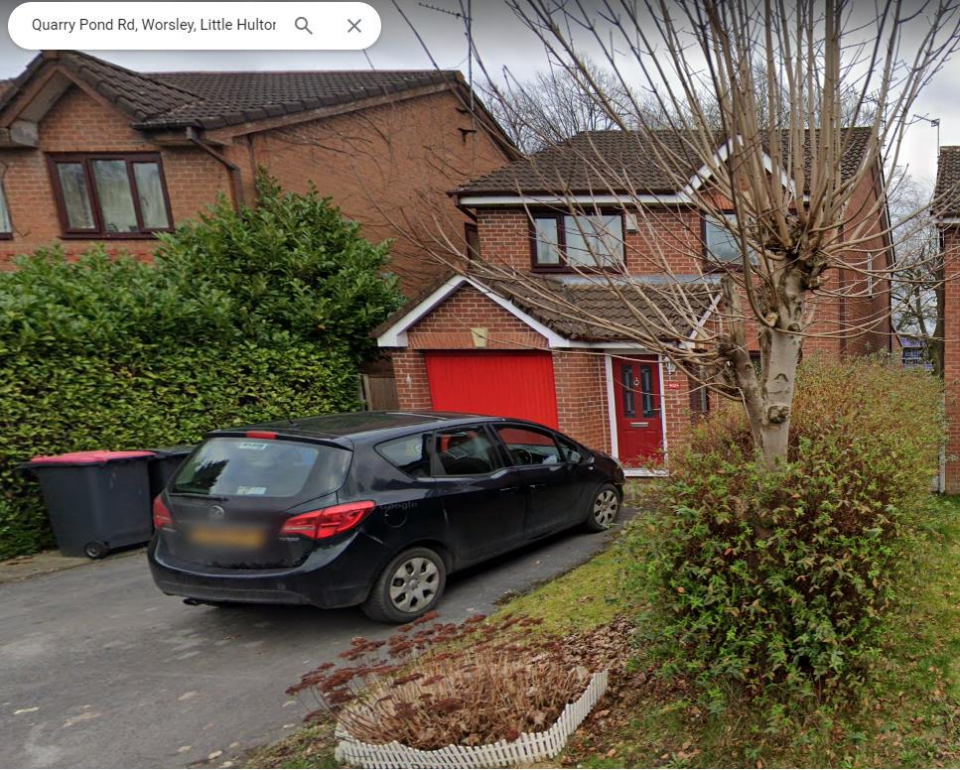
Address	Notes
100, QUARRY POND ROAD	
101, QUARRY POND ROAD	
102, QUARRY POND ROAD	
103, QUARRY POND ROAD	
104, QUARRY POND ROAD	No Match
105, QUARRY POND ROAD	
106, QUARRY POND ROAD	
107, QUARRY POND ROAD	
108, QUARRY POND ROAD	
109, QUARRY POND ROAD	
110, QUARRY POND ROAD	
111, QUARRY POND ROAD	
112, QUARRY POND ROAD	
113, QUARRY POND ROAD	
114, QUARRY POND ROAD	
115, QUARRY POND ROAD	
117, QUARRY POND ROAD	
119, QUARRY POND ROAD	
121, QUARRY POND ROAD	
123, QUARRY POND ROAD	
125, QUARRY POND ROAD	



Property information for

104, QUARRY POND ROAD, WORSLEY, MANCHESTER, M38 0YH

Local Authority	Salford
Local authority reference number	206826010400
Council Tax band	Deleted

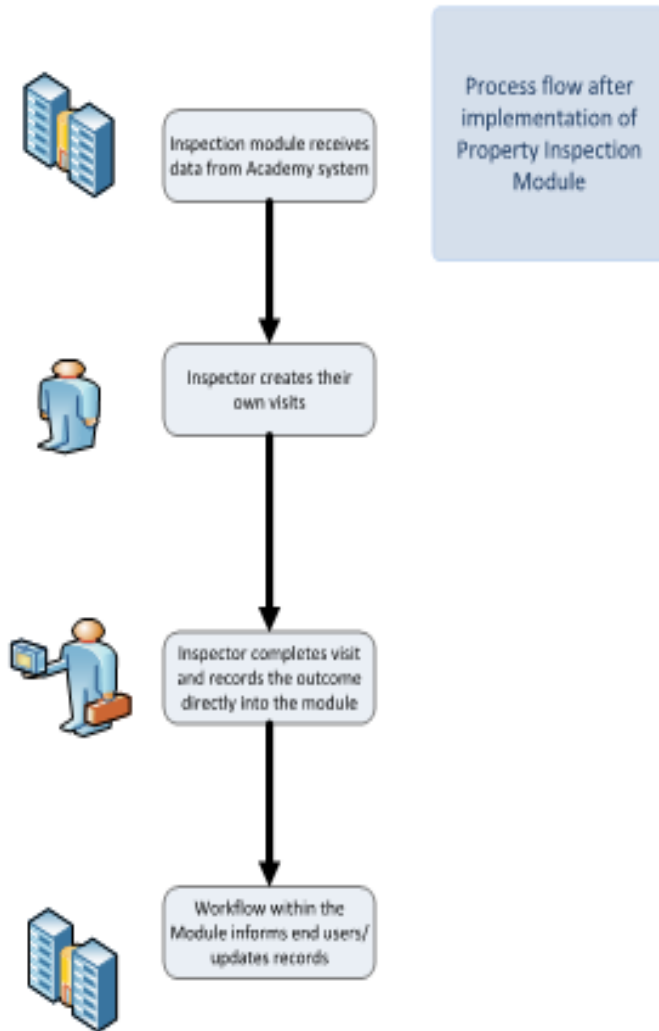


Property Inspections/Visits





Task	
Create Visits	1 hour batch run
Printing Visits	½ hour
Preparing Visit Schedule	½ hour
Updating Academy/Workflow following visits	1 hour
Total preparation time/day/inspector	2 hours



Task	Before Aspire	With Aspire
Create Visits	1 hour batch run	2 seconds
Printing Visits	½ hour	No printing
Preparing Visit Schedule	½ hour	None required
Updating Academy/Workflow following visits	1 hour	Updated during visit
Total preparation time/day/inspector	2 hours	None

Property Details Reason for visit Visit History Process Audit Outcome

Outcome of visit Date of Visit Last Updated On

Notes Visited unit 29 (left hand side) and spoke to a gentleman with a Lancaster transport overall on. This appears to be a vehicle repair/ renovation garage. Gentlemen confirmed that they have moved from next door at 27b a few months ago but couldn't be precise. It was possible to see a hole in the wall through to their former unit to the right hand side. He advised that they still need to brick up the hole to unit 27b. I asked who occupies unit 27b and he said that he thought it is jj storage. I asked if they were available to speak to but he didn't think so, however main shutter door was open. He advised to post any forms and that they do receive post. Unit 27b has a large amount of what appear to be industrial parts and to me look like vehicle axles. See photos. I think it is fairly likely that These 2 companies are linked in some way as stored items very accessible from next door. See photos. Please post occ form to unit 27b. Also if you require a visit to see Cathy re this please advise me exactly what to ask her and possibly arrange for a joint visit due to possible legal action with this landlord.

Action Required

Further Info Visited unit 29 (left hand side) and spoke to a gentleman with a Lancaster transport overall on. This appears to be a vehicle repair/ renovation garage. Gentlemen confirmed that they have moved from next door at 27b a few months ago but couldn't be precise. It was possible to see a hole in the wall through to their former unit to the right hand side. He advised that they still need to brick up the hole to unit 27b. I asked who occupies unit 27b and he said that he thought it is jj storage. I asked if they were available to speak to but he didn't think so, however main shutter door was open. He advised to post any forms and that they do receive post. Unit 27b has a large amount of what appear to be industrial parts and to me look like vehicle axles. See photos. I think it is fairly likely that These 2 companies are linked in some way as stored items very accessible from next door. See photos.

Revisit Date

Close



Reduction in costs and benefits

- Admin time has been cut by around 75%
- Inspectors spend more time out inspecting – all processes are accessible in the field and visits can be reallocated
- Monitors overdue inspections
- Empty homes reviews uploaded in bulk and allocated to inspectors
- Aspire can be adjusted to meet individual local authority needs



Some of our results

- A total of around 5,000 visits completed using Aspire between March 2019 and February 2020
- In the summer of 2019 we completed just under 2,500 empty homes review, for 7 local authorities
- Significantly increased our Council Tax revenue

Optimising property inspections to maximise income

Simon Rosser
Head of Revenues, Benefits & Fraud

Reigate & Banstead
BOROUGH COUNCIL
Banstead | Horley | Redhill | Reigate



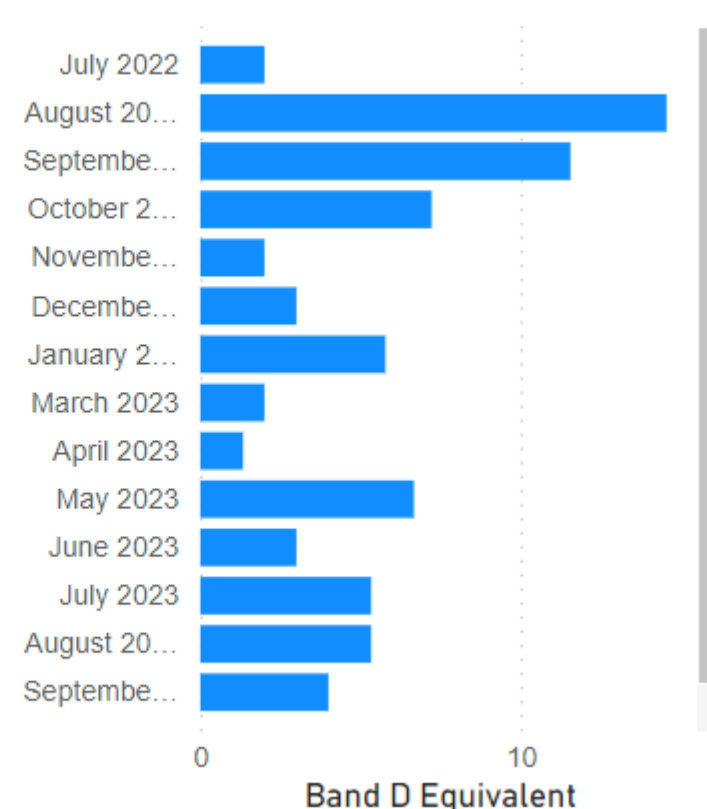
Properties by Location

Location	No of Properties	Band D Equivalent
Alverton Hall Estate	31	24.11
Back Field	47	31.33
Back Lane	42	45.11
Chapel Lane	88	58.67
Hayward Heath	4	5.78
High Lane	10	14.44
Kingway	297	239.33
Land	122	100.00
Low Lane	105	116.11
Main Road	11	7.33
Near Tesco	10	10.00
Not Set	150	178.44
Off Promenade	26	26.00
Total	943	856.67

Estimated completion by Location

Location	2022	2023	Total
⊕ Alverton Hall Estate	24.11		24.11
⊕ Back Field	20.00	11.33	31.33
⊕ Back Lane	35.33	9.78	45.11
⊕ Chapel Lane	46.00	2.67	58.67
	46.00		46.00
August 2022	0.67		0.67
November 2022	2.00		2.00
April 2023		1.33	1.33
May 2023		6.67	6.67
June 2023		2.00	2.00
⊕ Hayward Heath	5.78		5.78
⊕ High Lane	14.44		14.44
⊕ Kingway	231.11	8.22	239.33
⊕ Land	88.11	11.89	100.00
⊕ Low Lane	116.11		116.11
⊕ Main Road	7.33		7.33
Total	780.22	48.11	856.67

Estimated completion by Date

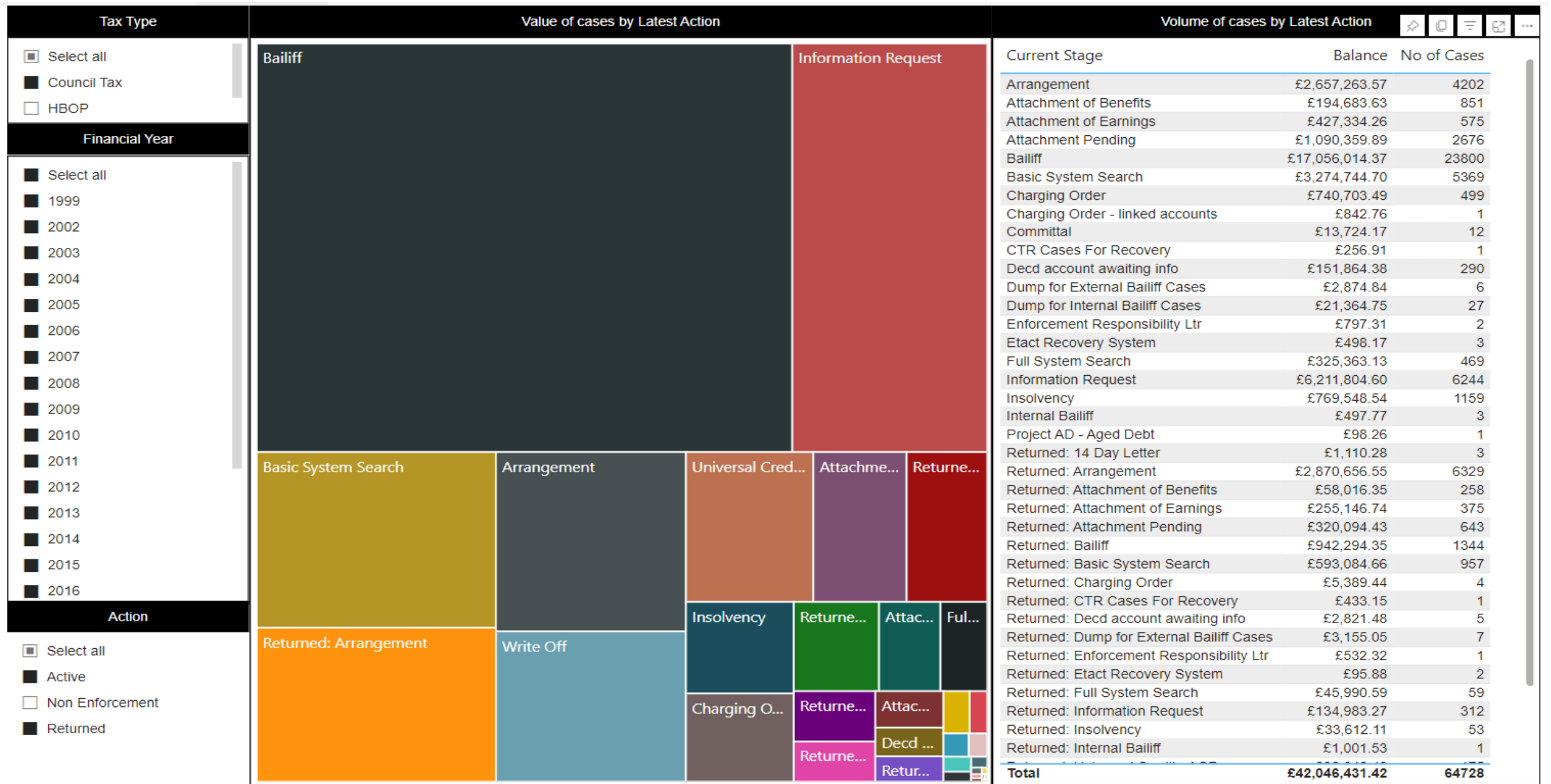


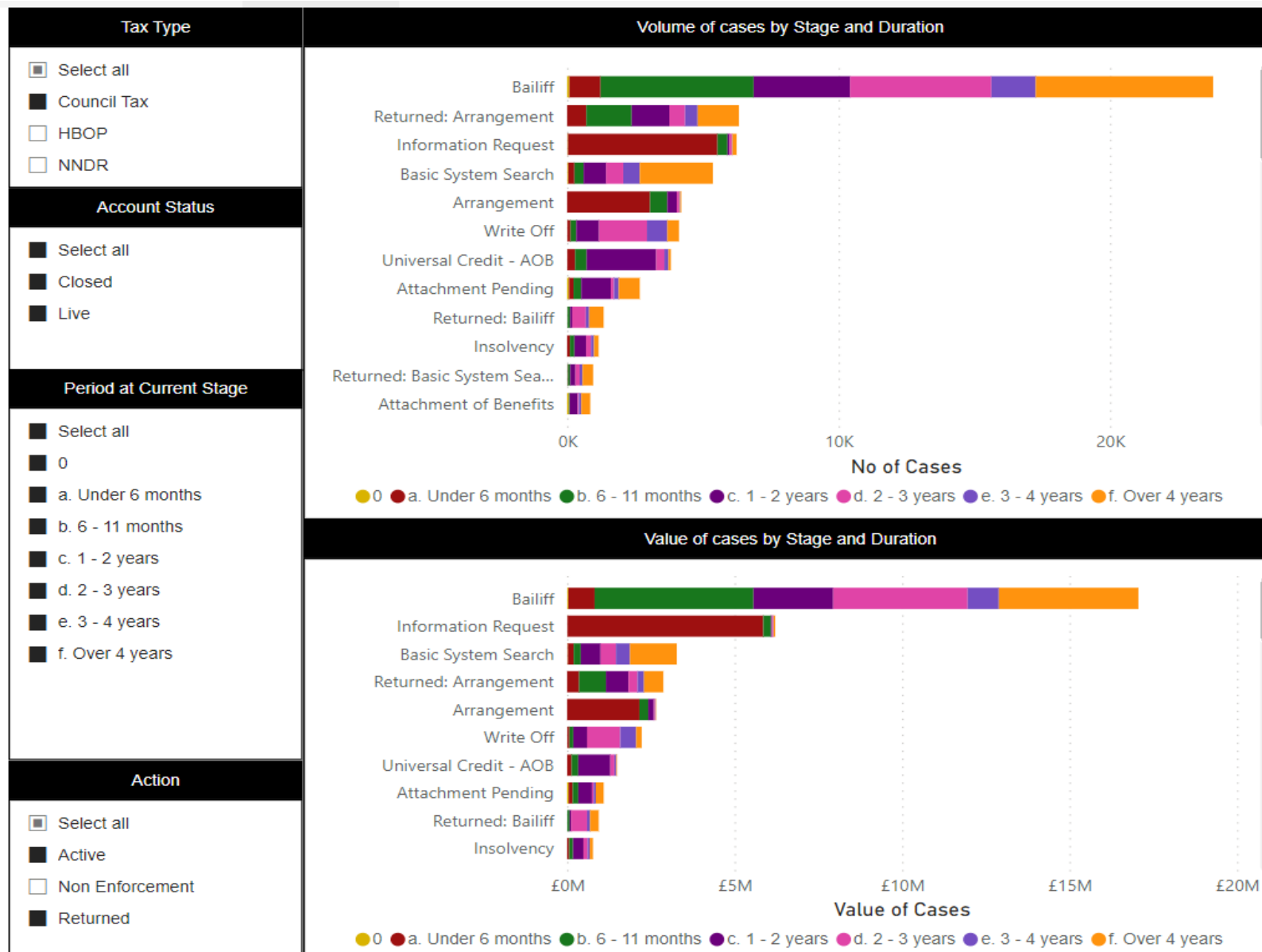
ASPIRE – Key features

- Hosted & Managed by Destin Solutions
- Minimal local IT involvement
- Mobile solution
- Create, record outcome, view visits remotely
- Capture photographs against visit record
- No need to sync visits to another system
- View previous visit outcomes
- Track progress of new developments
- Suite of management reports



Debtor/Debt profiling







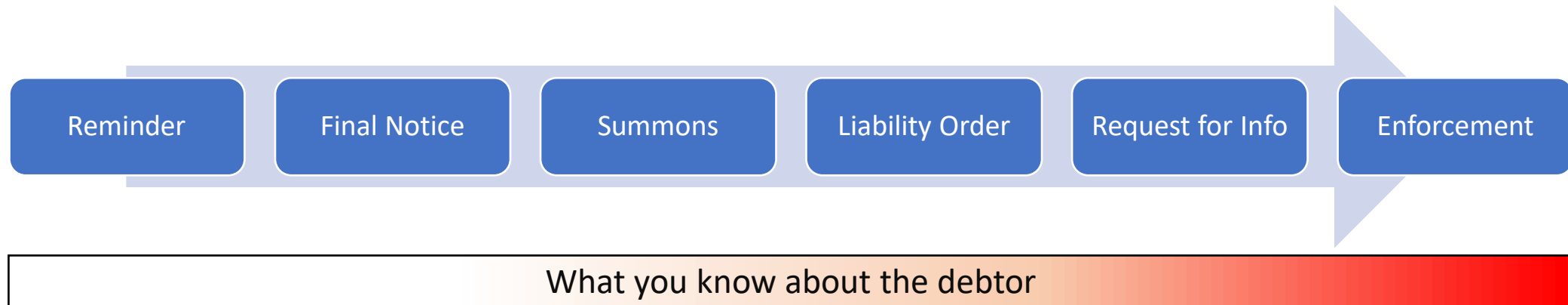
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Identity - unknown

History – unknown

Circumstances - unknown

Enhancing the data



- Establish who you are dealing with
- Will they respond to a different approach?
- Are they in financial difficulty?
- Are they avoiding paying?
- Are they vulnerable?

Financial Insight

Insight on:	Redacted	Account Ref:	5447082
Address:	Redacted	Date of Birth:	15 Sep 1972
Postcode:	LU4 0QY	Obtained on:	29 Sep 2020
Residency Status	Still Resident	Monthly repayments:	£1,148.00

Case overview

Mortgage:	No Mortgage	Judgements:	No Judgements
Loans:	No Loans	Credit Cards:	Holds Credit Cards
Short Term Loan:	No Short Term Loans	Hire Purchase:	Active Hire Purchase
Debt Collection:		Car Loan:	

Associated Addresses

	4 May 2011
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Account Summary

Bank

Account with	Current Bal				Monthly Repay
HALIFAX					

Credit Card

Account with	Current Bal	Limit			Monthly Repay
NEWDAY LTD (AQUA)	£2,999	£3,200			
Capital One	£395	£450			
Tandem Bank Ltd	£1,081	£1,200			
Madison CF UK Ltd t/a 118 118 Money Credit Card	£145	£250			
	£4,620				

Hire Purchase

Account with	Current Bal				Monthly Repay
Evergreen Finance	£26,983				£369
	£26,983				

Account Insight

Account Type:	Hire Purchase
Provided By:	Evergreen Finance (FinanceHouse)
Account Name:	Redacted
Associated Address:	Redacted
Held since:	11 Sep 2019
Account Number:	12023312

Account Statement

Date	Balance
Sep 2020	£26,983
Aug 2020	£27,352
Jul 2020	£27,722
Jun 2020	£28,092
May 2020	£28,461
Apr 2020	£28,831
Mar 2020	£29,201
Feb 2020	£29,570
Jan 2020	£29,940
Dec 2019	£30,310
Nov 2019	£30,679
Oct 2019	£31,049



Data services

- Debtor trace
- Financial Insight
- Single Person Discount review
- Empty Homes review
- Commercial Insight



Summary

- Solutions to maximise tax base
- Efficient Visiting Solution
- Debtor/Debt profiling



Destin Nottingham Conference

Trent Bridge Cricket Ground, Nottingham
16th November 2023